

JOB TITLE: Product Manager – Technology Partner Products (TPP)

DEPARTMENT: Product Management
REPORTS TO: Director, Product Management

SUMMARY: This Product Manager position is primarily responsible for providing technology partner's products and services information to the UNICOM Engineering organization as required. Technology Partners includes but not limited to Dell, HP, Lenovo, Microsoft, etc. along with their computing hardware servers, services and software products. The Product Manager will work closely with Product Management, Field Application & Product Engineering Supply Chain Management, Project Management, and Sales & Marketing to win new business and grow existing business.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

- The organization's go to person for technology partner's products & services information.
- Establish and maintain Microsoft OS product repository on SharePoint; lifecycle status, roadmaps, downgrading, upgrading, licensing and provide the needed training.
- Establish and maintain Dell, HPE, Lenovo, etc. server product repository on SharePoint; lifecycle status, roadmaps and various support documents as required by the organization.
- Proactively communicate technology partner's products end of life status to the organization.
- Work with account managers & project managers with product transition plans down to the component level and configurations providing a 90/60/30 day outlook.
- Work with the IT department in managing the UNICOM Engineering Customer Portal, product presentations, documentations & demos, etc.
- Provide internal tool support for the quoting of technology partner's products.
- Develop & maintain process map for partner / supplier engagements.
- Learns about Company's business as appropriate. Shows up to work on time and attends work as scheduled.
- All other duties as requested by department head.

QUALIFICATION REQUIREMENTS:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- 3+ years of working experience for service solutions and hardware solutions based on Intel hardware platforms and Microsoft Windows and Linux Operating Systems.
- Knowledge of computing server systems and their internal components.
- Experience with product lifecycle management.
- Proficient in using Microsoft office products; Word, Excel, PowerPoint, Outlook, SharePoint, Visio, etc.
- Experience with Oracle Agile PLM (Product Lifecycle Management), Microsoft Dynamics CRM (Customer Relationship Management), and/or Experlogix CPQ (Configure, Price, Quote) applications is a big plus.

EDUCATION and/or EXPERIENCE:

- Bachelor degree or relevant experience in a technical area is required.

LANGUAGE SKILLS:

- Ability to read, write and speak English;
- Ability to compose reports and correspondence.

REASONING ABILITY:

Ability to define problems, collect data, establish facts and draw valid conclusions.

PHYSICAL DEMANDS:

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to use hands to finger, handle, or feel objects, tools, or controls; reach with hands and arms; to sit, stand, walk; and to talk and hear. Specific vision abilities required by this job include close vision and the ability to adjust focus.

Lifting Requirement: 20 pounds

Lifting Limitations: 50 pounds

WORK ENVIRONMENT:

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

The noise level in the work environment is usually moderate.